



When your client needs an independent business valuation, we're here to offer expert accounting advice, reports and support.

Business valuations can be triggered by the courts for many reasons; divorce, shareholder disputes, tax valuations, etc. When that happens, you need an independent financial analysis which you can trust.

With over a decade of accredited experience, over fifty completed valuations and countless expert witness court appearances, our Senior Partner Richard Stonier and his team are the ideal choice to help you quickly respond to the directions of the court.

HOW OUR SERVICE HELPS YOU

As the legal representative of one of the parties you want to ensure a fair and equitable business valuation which accurately represents the current condition of the business. Our service can help you achieve this in the following ways;



We give a solid and fair judgement including reasoned explanations of the expert's opinions.



Our reports are presented in a clear and concise format making it easy for you to understand even the most technical financial information and conclusions.



Our logical analysis is sufficiently reasoned to create a robust testimony during court appearances ensuring the strength of the case is not undermined.



We can provide you with support beyond the submission of the report, so you are completely clear about the implications of the opinions.



We will work to your timescales, so you have access to the critical information when you need it. Plus, we have a 100% achievement of submitting reports to the agreed deadline and a 100% court appearance record.



(We are also able to provide Capital Gains Tax reports which can be particularly valuable when working with matrimonial cases.)

HOW OUR SERVICE HELPS YOUR CLIENT

As the legal representative of one of the parties you want to ensure a fair and equitable business valuation which accurately represents the current condition of the business. Our service can help you achieve this in the following ways;



We give a solid and fair judgement including reasoned explanations of the expert's opinions.



Our reports are presented in a clear and concise format making it easy for you to understand even the most technical financial information and conclusions.



Our logical analysis is sufficiently reasoned to create a robust testimony during court appearances ensuring the strength of the case is not undermined.

HOW WE DELIVER THE SERVICE

- 1 An information request list is submitted to the business to establish the baseline financial data. This includes (but is not limited to) the following;
 - A. financial and management accounts
 - B. corporation and self-assessment tax returns
 - C. aged debtors and creditors reports
 - D. cash flow forecasts and analyses, etc.
- 2 We then visit the business with a set of standard and specific questions. This delivers soft intelligence about the business, its past and present condition as well as its plans and growth capabilities. Our standard list includes over forty sections covering every aspect of the business's activity ranging from SWOT analysis to its relationship to HMRC.
- 3 We offer both parties the opportunity to meet with us so they can evaluate the information we have collated. This allows for complete transparency in the process and gives a 'right of reply' to either party over any aspect of the valuation. We then minute any disputed points in the report so these can be considered during the settlement process.
- 4 We deepen the analysis by researching the business's marketplace to provide comparative and contrasting data which gives a frame of reference for the valuation. We use a combination of industry reports and market analysis of similar businesses to ensure our opinions are appropriately contextualised.
- 5 Finally, we construct a detailed report that follows an industry recommended structure and delivers the findings in a clear, concise and ordered format.



INCLUDED IN OUR SERVICE

TIMESCALES:
Assuming all data is available the report will be completed within three weeks of the site visit (although it may be possible to complete sooner schedule permitting)

REPORT:
Our reports are structured to enable you to easily follow and understand our findings and opinions. A typical report structure is as follows:

A Disclosure of Interests	B Background to the dispute	C Technical Investigation
D The Facts on Which the Expert's Opinion	E The Expert's Opinion	F Summary of Conclusions
G Complete Appendix of all data and information used within the report	Download A Sample Report	

TECHNICAL SUPPORT:
If there is any aspect of the business valuation you need clarifying we're here to offer that additional support to help you conclude the case as quickly as possible. We can deliver the support via email, telephone or Skype as needed.

LEGAL TEAM CONSULTATION:
For more complex cases there are occasions when legal teams need direct consultation time with us, before a court appearance, for example. This can be to help formulate your case and deepen your understanding whilst simultaneously providing clarification where necessary.

MEET THE EXPERTS:
There are occasions when experts don't agree. In these instances, a "meeting of experts" is convened to work through any points of difference. This can be advantageous in both resolving the valuation differences and making the court appearances more efficient and productive by only focusing the cross-examination on those areas of disagreement. Such meetings can even avert the need for the case to go to court.

COURT APPEARANCE:
Our expert witness, Richard Stonier has been engaged to appear at a number of court cases across the UK. Richard's capacity to articulate the valuation opinion in a non-technical, logical and dispassionate manner under cross-examination makes him an ideal expert witness. And because our reports are analytical and thorough, Richard can defend and substantiate the reasoning, coherence and findings of the valuation in a clear and rigorous way.



ADDITIONAL JUDICIAL REQUIREMENTS:
Should the Court's require any further action or analysis our team is on hand to efficiently handle any requests.

(Please note that the report is provided at a fixed fee. All other support, consultations and court time is chargeable at our hourly rate and subject to the usual expenses.)

FEES:
Our report fees vary according to the complexity and size of the business but typically range between £750 to £5,000.

Additional support and court appearances are charged at our normal rate of £200/hour.

“ WHAT OUR CLIENT'S SAY ”

Richard was instructed to provide expert opinion in relation to a criminal investigation under the Business Protection from Misleading Marketing Regulations 2008 and the Fraud Act 2006. My general assessment of Richard was that of someone with a vast amount of practical and current experience. Richard placed significant emphasis on confidentiality which, in the context of my criminal investigation is vital.

The expert opinion/report provided by Richard was of a very high standard and is clear and unambiguous in language. I would have no hesitation in instructing Richard again, nor would I have any hesitation in recommending him to others who may be seeking an expert within his field of expertise.

MICHAEL WALTERS (Senior Trading Standards Officer, Trading Standards)



If you're looking for a business valuation from a trusted, experienced and local accounting forensic expert then please get in touch:

Title	First Name
Last name	
Company	
Position	
Email	
Telephone	
Comments	

[Submit](#)